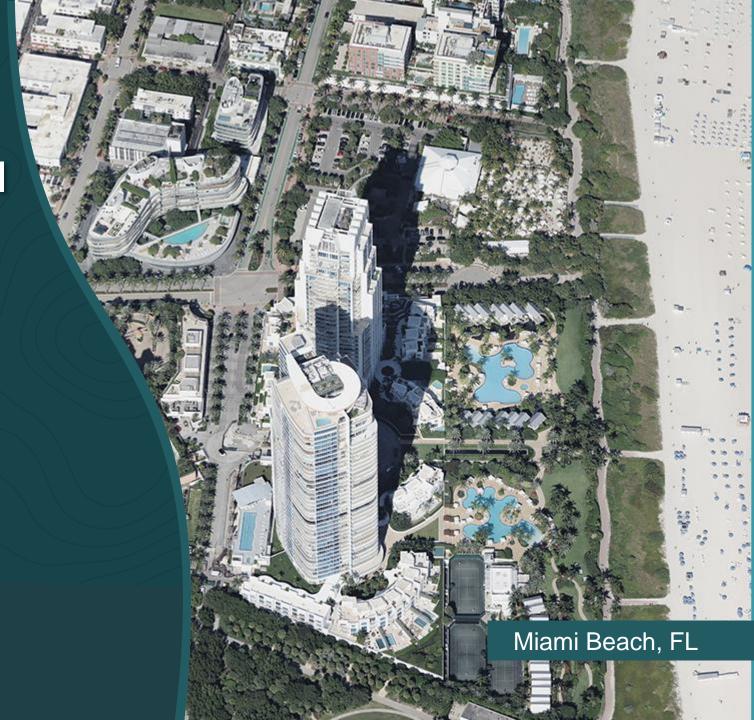
Leveraging Multiple
Aerial Collections + Al
Insights to Enhance
Productivity and
Decision Making

Brian Garcia Senior Account Executive, Government brian.garcia@vexcelgroup.com





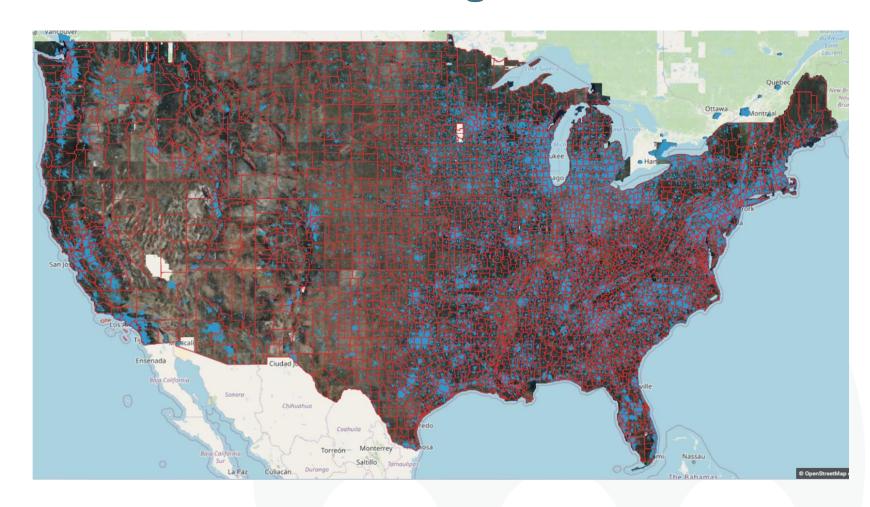
## Agenda

- (1) Aerial Needs and Challenges
- 2 Coverage, Cadence, Data Stack
- 3 Vexcel Elements- Al Insights
- Open discussion –
  Government Use Cases



## **Aerial Needs and Challenges**

- Geographic AOI
- Time of year
- Data stack
- Historical and Current Data
- Accuracy and Reliability
- Data Quality and Integration
- Cost of data collection





## **About Vexcel**

Global leader in aerial imaging for 30+ years



**Vexcel Imaging** 



**Vexcel Fleet** 



**Vexcel Data Program** 

**Benefits:** 

- ✓ Largest aerial collection program
- ✓ Unmatched quality & accuracy
- ✓ Consistency across products
- √ Frequent updates



## **Global Footprint**





Austria



Belgium





Bosnia & Herzegovina

Brazil



Canada



Croatia



Czechia



Denmark



Estonia



Finland



France



Germany



Hungary



Ireland



Italy



Japan



Latvia



Liechtenstein



Lithuania



Luxembourg



Monaco



Netherlands



New Zealand



Norway



Poland



Portugal



Puerto Rico



San Marino



Slovenia



South Africa



Spain



Sweden



Switzerland



U.S. Virgin Islands



United Kingdom



United States



Vatican City



Coverage, Cadence, & Accuracy





## **U.S. Collection Program**

# Urban Prime: 7.5cm TrueOrtho, Obliques, DSM Urban: 7.5cm Ortho Wide Area: 15cm Ortho, DSM, DTM

#### **Current Library**



49 states



Urban & rural collections



99.6% U.S. population



127 million U.S. households

#### **2024 Plan**



Up to 3 collections in urban areas



Refreshing 4.4 million km<sup>2</sup> & 93% population



## Resolution Comparison





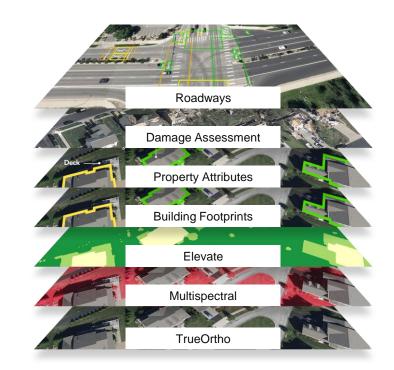


## **Positional Accuracy**

- Data is matched against professional-grade ground control points (GCPs) 17,683 in U.S.
- Pixel-to-data match across multiple mapping-grade products and derivatives
- Datasets are produced to meet the ASPRS accuracy standards (2024) for each specific product

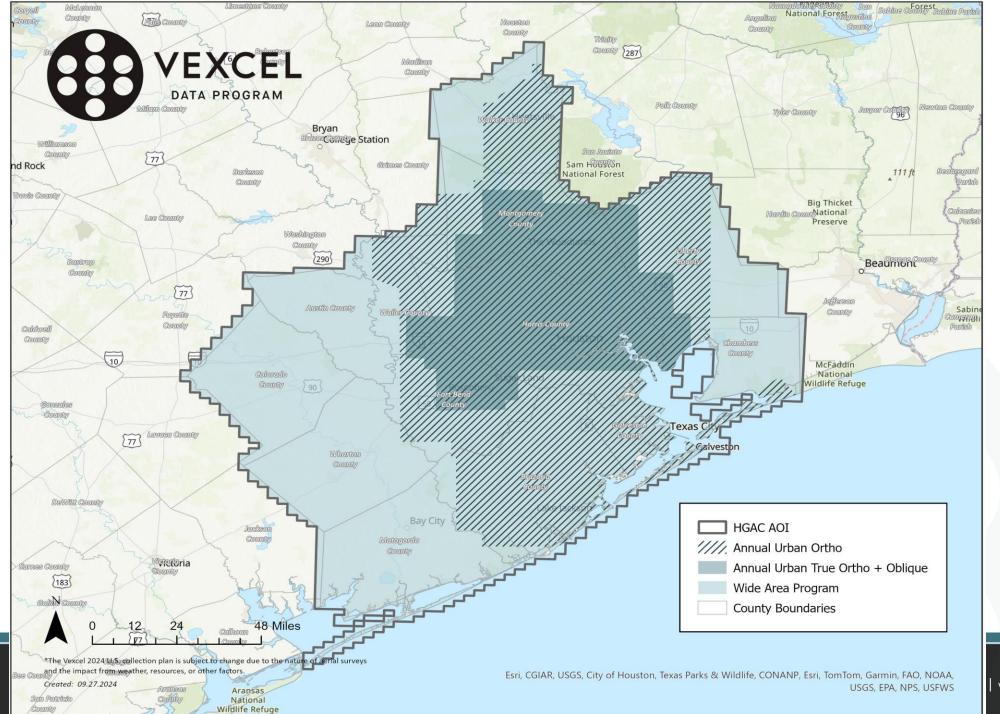
## **High Quality**

- Stringent collection spec (sun angle, no clouds, no fog, etc.)
- World-class imagery processing pipeline
- Optimized for AI and ML applications
- Up to 16x finer resolution than the best satellite imagery available in U.S.



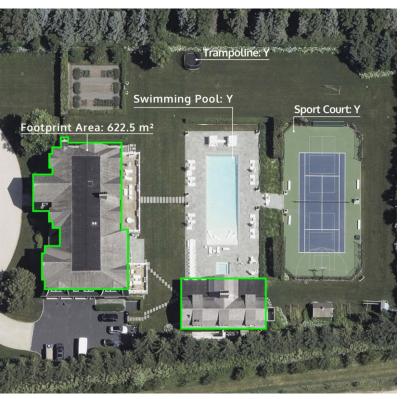








## **Elements: Al-derived products at scale**



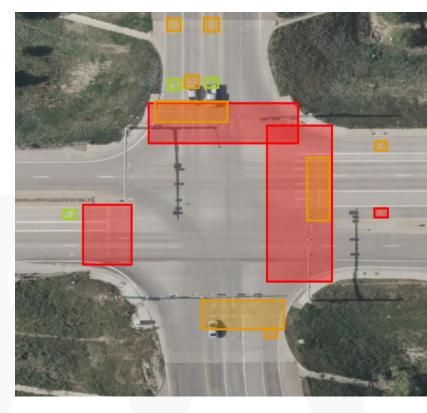
### **Properties & Buildings**

- 40+ building & property attributes
- Footprint, roof condition, solar panels, hardscapes, defensible space, pools, and more
- 127 million properties in U.S.; buildings in 40+ countries



#### **Damage Assessment**

- Wildfires, hurricanes, tornadoes
- Post-disaster analysis on impacted properties
- Compare pre- and post-disaster imagery



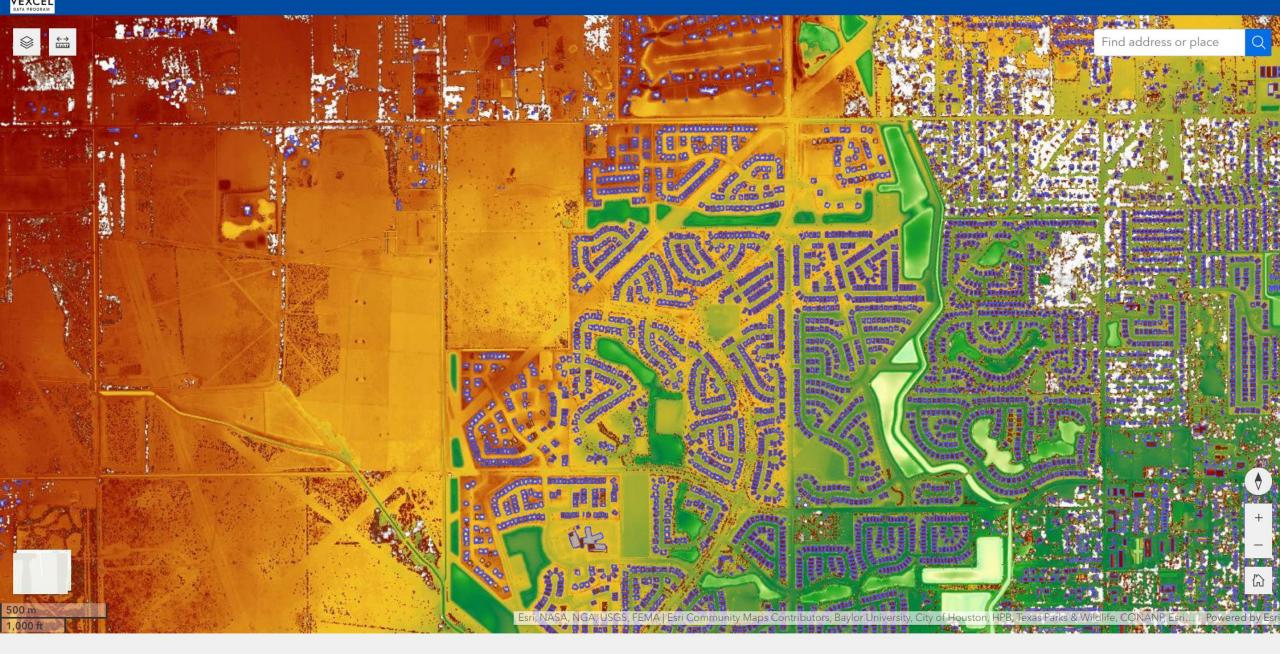
#### Roadways

- Automated insights on non-highway roads in 3,389 cities in U.S.
- 30+ features: infrastructure & pavement markings
- Assess inventory, condition, safety analysis



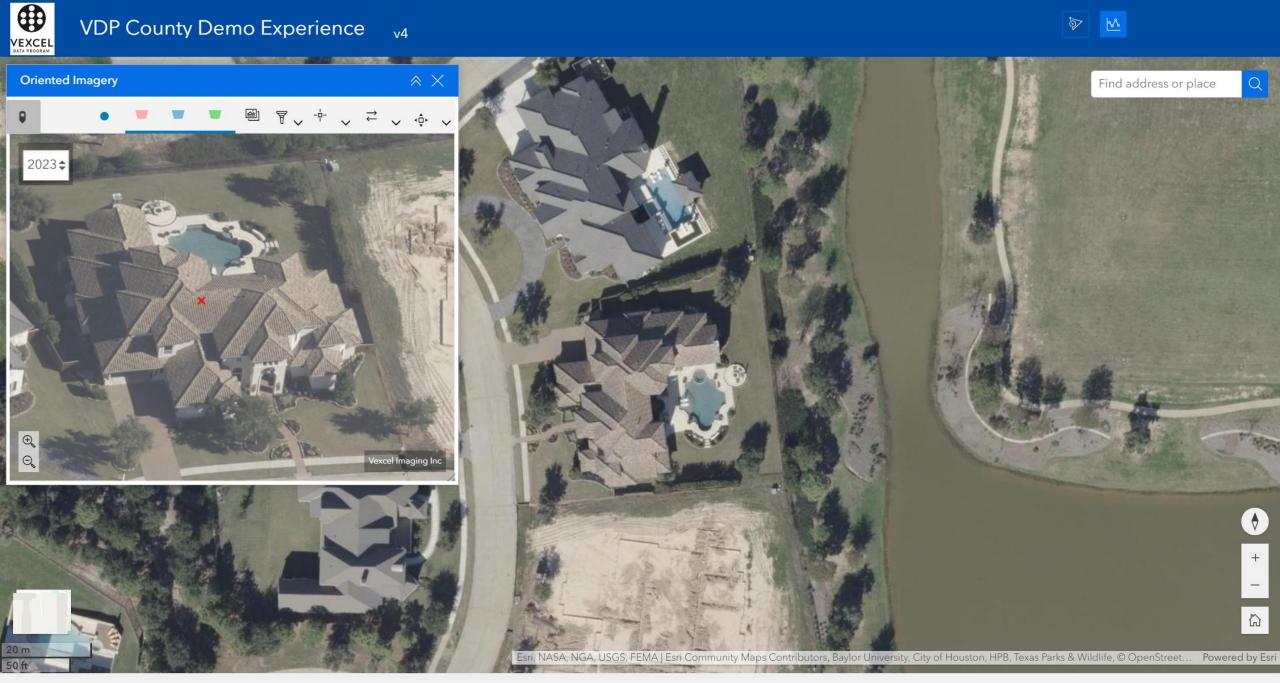


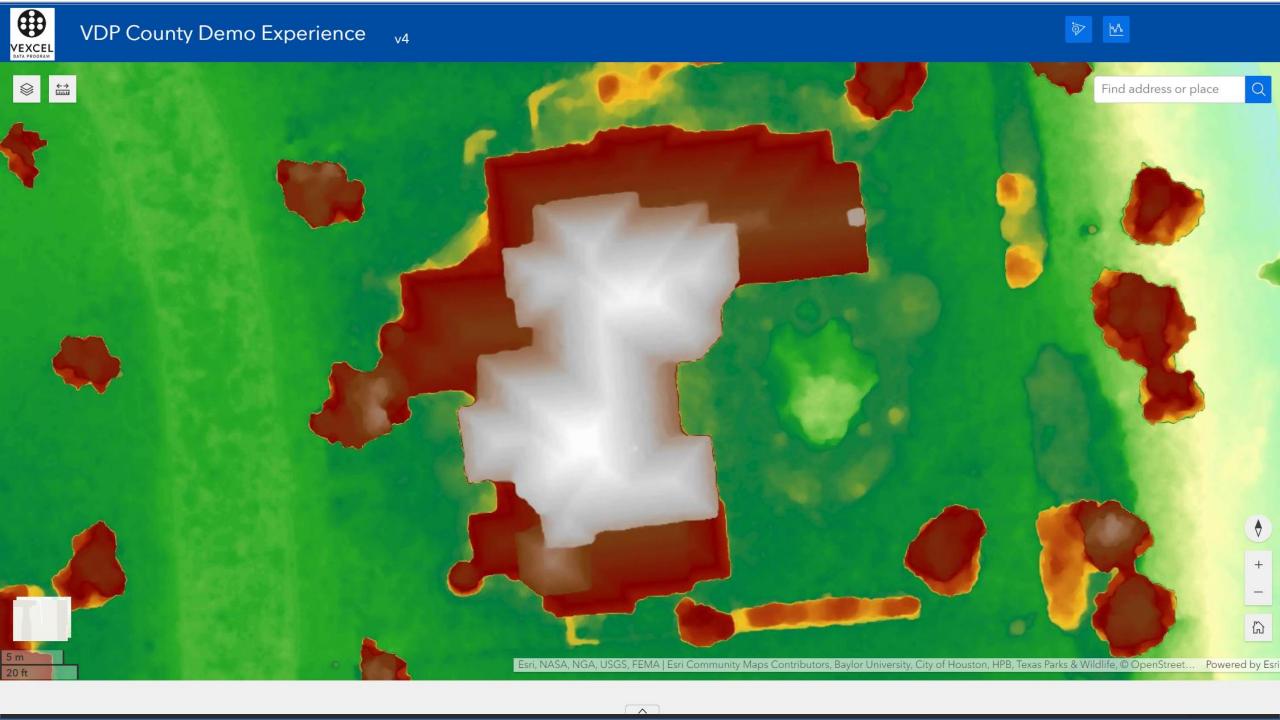




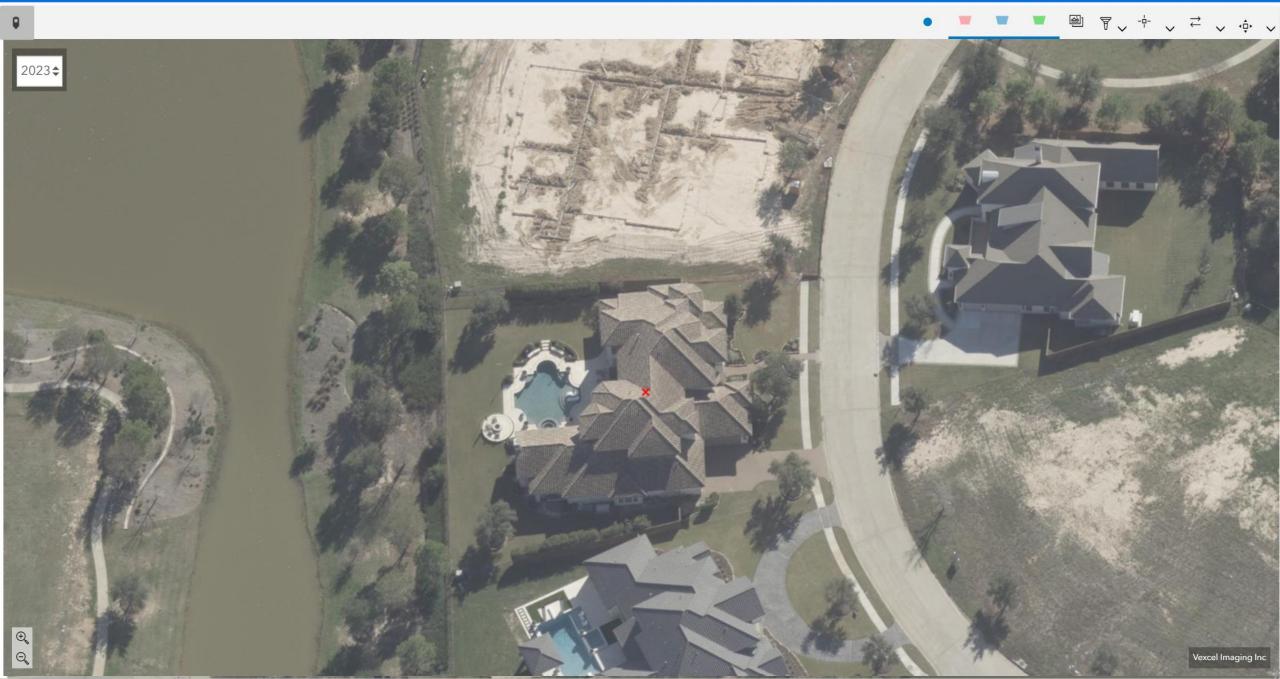












命





Brian Garcia

**∜** 

么

\*

---[]]

0



Vehicle(s) No Tree Cover 4%

#### **Primary Building Info**

Building Footprint POLYGON((-95.847 🗖

Primary Structure Yes

Footprint Area 8933.3 ft<sup>2</sup>

Building Tree Cover 0% Ground Elevation 152.0 ft

#### **Primary Roof Info**

Rooftop Geocode POINT(-95.847339:

Rooftop Shape hip
Roof Material tile
Roof Discoloration No
Roof Tarp No
Roof Debris No
Roof Missing Material No

Roof Condition 5 = Great condition

\*Roof condition scale:

1=bad, 2=poor, 3=fair, 4=good, 5=great

#### **Primary Roof Features**

Roof Solar No
Air Conditioning No
Chimney 1
Roof Vent 3
Satellite Dish No
Skylight No

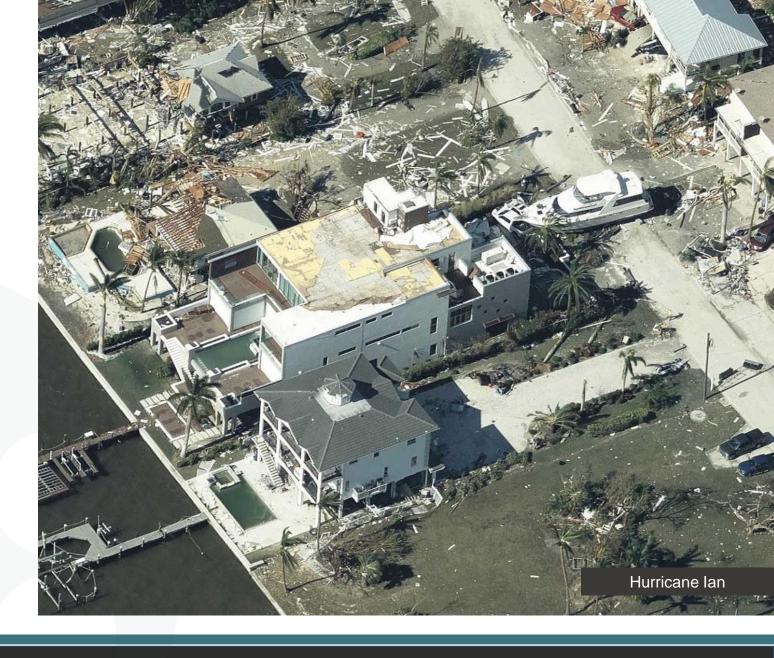
#### **Primary Building Defensible Space**

Tree coverage within 5 feet 2%
Tree coverage within 30 feet 4%
Tree coverage within 100 feet 7%
Tree coverage within 200 feet 6%
Other buildings within 5 feet Other buildings within 30 feet 7%

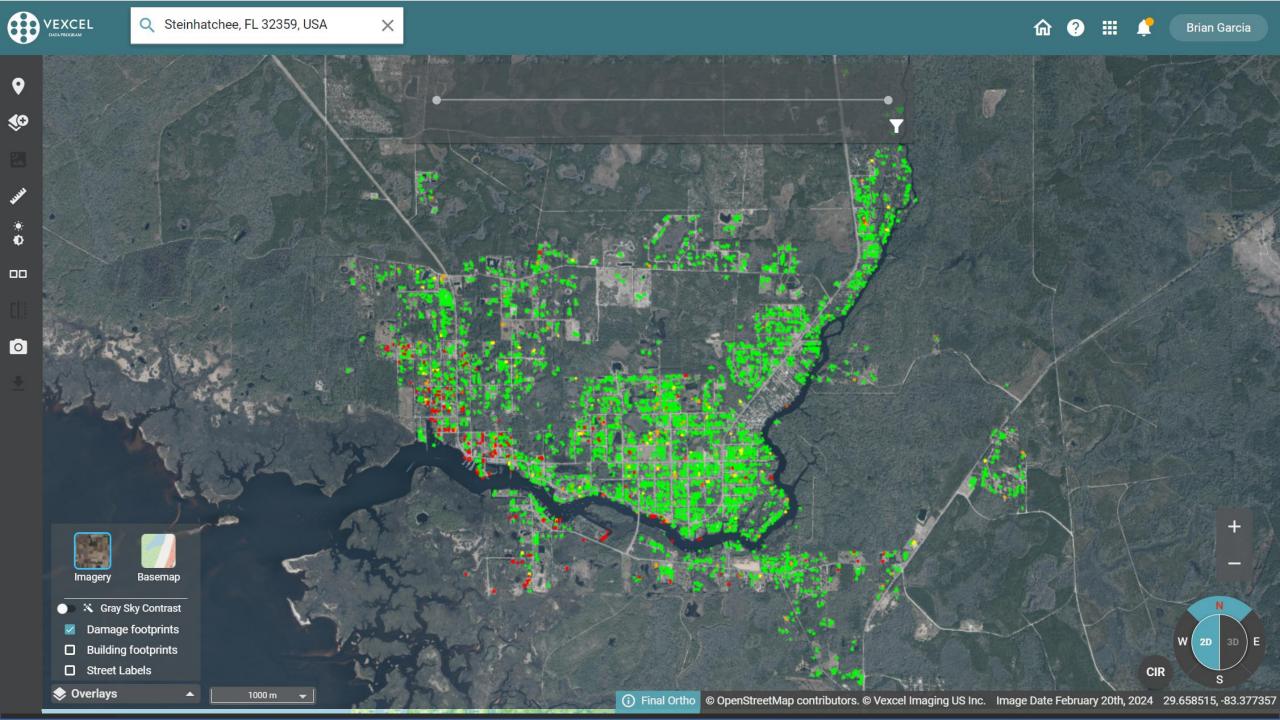


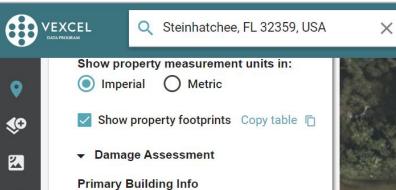
## **Gray Sky Program**

- Collecting post-CAT imagery since 2017
- Dedicated program to monitor weather and major disasters
- Collecting imagery of impacted properties after wildfires, tornadoes, and hurricanes in U.S.
- On-demand Gray Sky collections
- Imagery published ASAP; usually within 24 hours of aircraft wheels down
- Automated damage assessments on Gray Sky imagery with computer vision models
- Before/after comparisons









Catastrophe Score 100/100
Approx. FEMA Score 6 - Destroyed

#### **Primary Roof Condition**

Missing roof material

Roof structural

damage

0

0

Tarp coverage
Debris coverage

Discoloration

#### Additional Building Info

Catastrophe Score 0/100

Approx. FEMA Score None - No damage

#### Additional Roof Condition

Missing roof material 0% Roof structural 0%

Roof structural damage

Tarp coverage 0%

Debris coverage

Discoloration 0%

#### **▼** Pre-Damage Structure Information

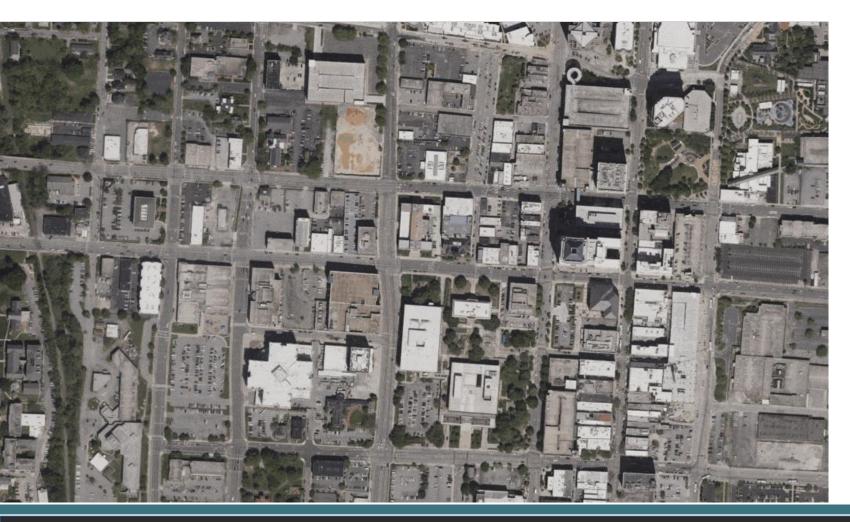


Brian Garcia



## **Elements - Roadway**

Access 35+ attributes for better, more precise roadway analysis



#### **Pavement Markings**

- Crosswalks
- Bicycle symbols
- Arrows
- Words
- Available for current and historical imagery

#### Infrastructure

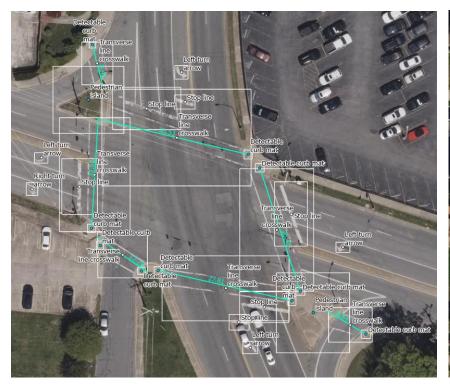
- · Pedestrian refuge islands
- ADA truncated domes "curb mats"
- Intersection-junctions
- Available for current and historical imagery

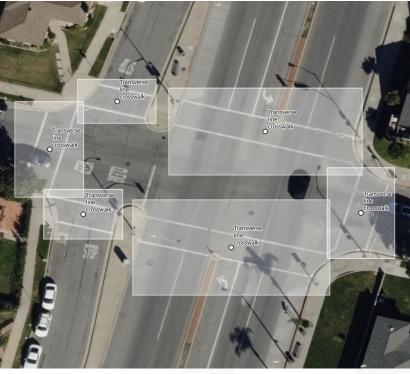
#### **Condition Assessment**

- · Pavement marking quality score for prioritizing maintenance
- Available for current and historical imagery



## **Use Cases**







**Inventory** 

Pavement markings, curb mats, pedestrian islands

Safety

Low Visibility Crosswalks

**Maintenance** 

Pavement marking condition scoring









Brian Garcia

## 9









00





▼ Property Information

Analysis run on 16-AUG-2023 imagery

Show property measurement units in:

Show property footprints Copy table 📋

**Property Features** 

Parcel Boundary POLYGON((-77.093 🗖

Pool No
Diving board No
Waterslide No
Deck No
Hardscapes - Area 8.6 ft<sup>2</sup>
Hardscapes - Parcel 16%

area percent

Enclosure No
Trampoline No
Playground No
Sport court No
Vehicle(s) No

#### **Primary Building Info**

Building Footprint POLYGON((-77.093 🗖

Primary Structure Yes

Footprint Area 1907.5 ft<sup>2</sup>

Building Tree Cover 1%

**Primary Roof Info** 

Rooftop Geocode POINT(-77.094019

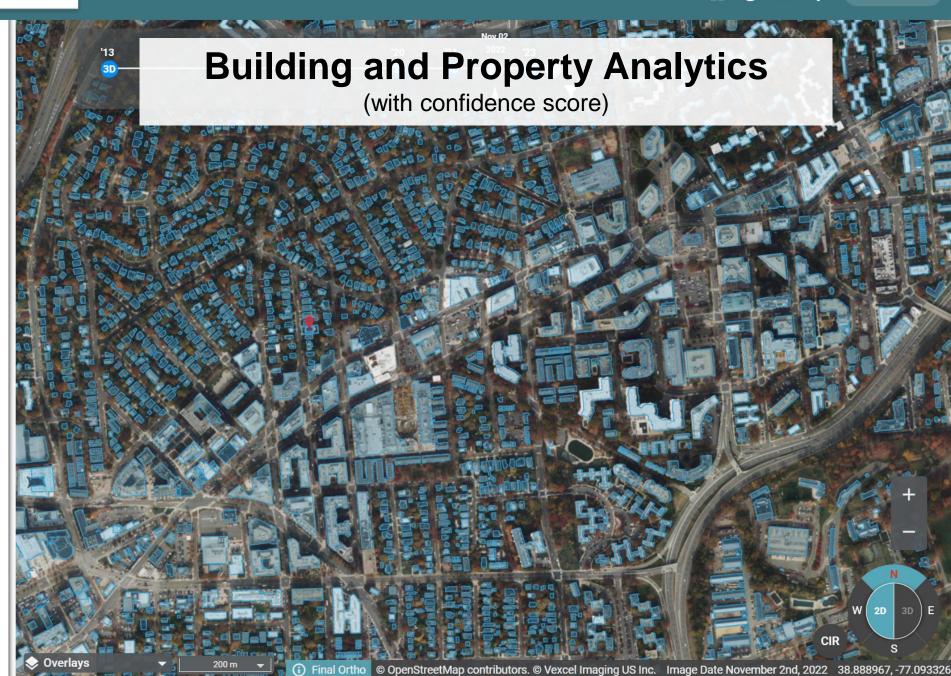
Roof Material shingle
Roof Discoloration No

Roof Condition 5 = Great condition

\*Roof condition scale:

1=bad, 2=poor, 3=fair, 4=good, 5=great

Primary Roof Features











Brian Garcia

#### Primary Building Info

Catastrophe Score 91/100
Approx. FEMA Score 6 - Destroyed

#### **Primary Roof Condition**

Missing roof material 8.8% Roof structural 34.85%

damage

0

Tarp coverage 0%

Debris coverage

Discoloration 0.2%

#### **▼ Pre-Damage Structure Information**

Parcel Boundary POLYGON((-156.67 © No No Diving board No Waterslide No Deck No Enclosure No Trampoline No No

#### **Primary Building Info**

Playground Sport court

Building Footprint POLYGON((-156.67 🗖

Primary Structure Yes

Footprint Area 3759.2 m<sup>2</sup>

Building Tree Cover 0%

#### **Primary Roof Info**

Rooftop Geocode POINT(-156.67834;

Rooftop Shape flat

Roof Material membrane

Roof Solar No

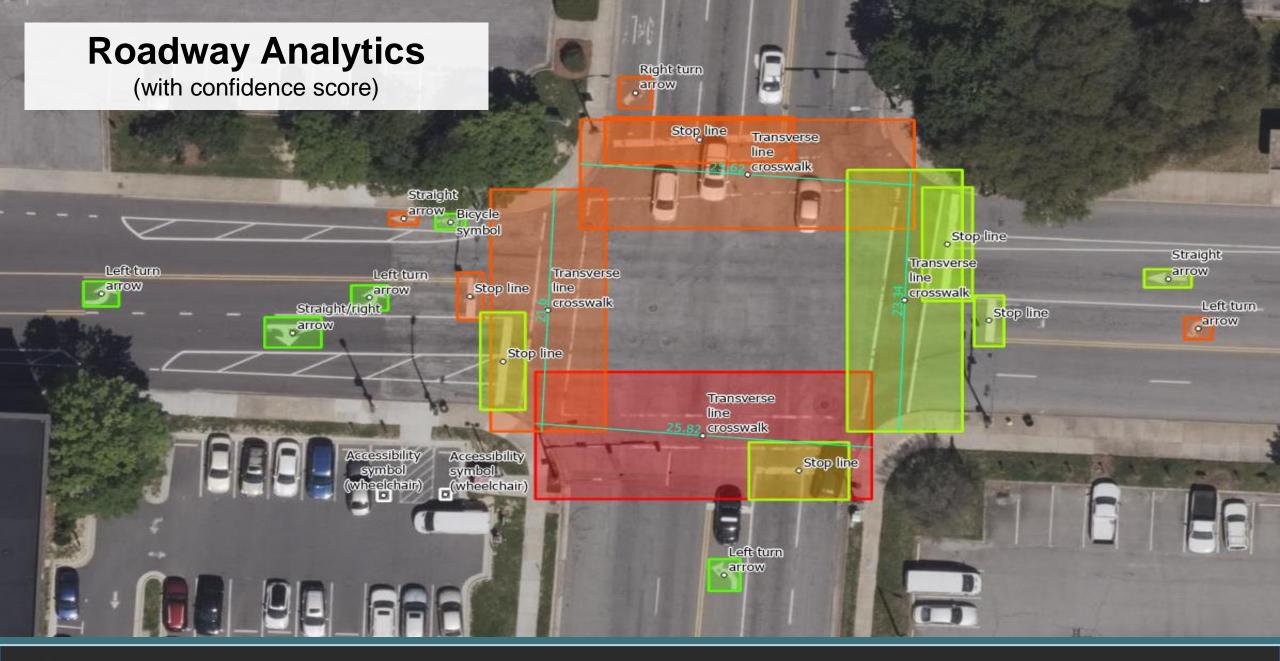
Roof Condition 3 = Fair condition

\*Roof condition scale:

1=bad, 2=poor, 3=fair, 4=good, 5=great

**Primary Building Defensible Space** 







## In Summary



Market leading camera sensors



**Dedicated fleet** 



40+ countries



Mapping-grade accuracy



World-class imagery processing



40+ Property attributes



Optimized for AI & ML



API & GIS Integrations



Cloud-based data



High-res orthos & obliques



Elevation data



Damage Assessment



Top class support



Disaster imagery



Urban + rural areas



## Contact

Brian Garcia Senior Account Executive, Government brian.garcia@vexcelgroup.com



