#### WELCOME



# HOUSTONGALVESTON AREA Local Development Corporation

### Sample Loan Projects

- ☐ Office Condos
- ☐ Medical and Dental Facilities
- ☐ Retail and Convenience Stores
- ☐ Suppliers/Wholesalers
- Restaurants
- Hotels
- ☐ Franchises
- ☐ Recreational Facilities/Clubs
- Manufacturers
- ☐ Child/Adult/Pet Daycare
- ☐ Animal Hospitals
- ☐ Debt Refinancing



### Business Financing

#### Eligible Borrowers

- For-profit
- Small Businesses
  - Net worth < \$15MM</li>
  - Avg. Income < \$5MM
- Denied Credit
   Elsewhere
- Job Creators

### Eligible Uses

- Land
- Existing Buildings
- New Construction
- Working Capital
- Heavy Equipment
- Infrastructure
- Soft Costs

### Business Financing



#### **Eligible Borrowers**

- Government Entities
- Cities, Counties
- "Job Facilitators"
- 501(c)3s NOT eligible

### Eligible Uses

- Infrastructure
- Sewage
- Real Estate
- Heavy Equipment
- EMS Vehicles
- Soft Costs

# Government Financing



### **Lending Activity**

Various loan opportunities to support small business, community and government development projects.

#### Small Business Administration

- SBA 504
  - 450+ loans
  - Over \$700 million
  - \$1.5 million average project size
- Across Texas

- H-GALDC Servicing
  - Internal Loan Servicing
  - Lowest fees allowable
  - Business Planning
- Bank/SBA Financing



### **Economic Development Administration**

- Revolving Loan Fund
  - 21 Loans
  - \$4.1 million
  - \$200 thousand average project size

- H-GALDC Servicing
  - Internal Loan Servicing
  - Low-to-no fees
  - Business Planning
- H-GAC Region H-GAC Financing





### **Lending Activity**

Beyond existing programs, the LDC seeks and receives new funding opportunities to provide additional capital in the region.

### Economic Development Administration

- CARES Act I
- CARES Act II
- Total No. Loans –
   48
- \$1.02 million available
- Total Amount \$1.65 million
- Low interest, short term loans
- Loan Sizes of \$6.000 - \$50.000
- Banking Partners



### **Triple R Fort Bend County**

- Launched April 2022
- \$7.5 million
- Grants, Microloans and Equity Injection Loans
- Tailored Programming

- H-GALDC Servicing
- Business Planning
- Revolving
- H-GALDC
   Administered





#### **Economic Development**

- Technical Assistance and Grant Opportunities
- Industry Data and Forecasts for Houston MSA
- Comprehensive Economic Development Strategy
- Small Business Development
- Broadband Support

#### Invite H-GAC

- Available to present at events/meetings or put on workshops
- Introduce us to your stakeholders, EDCs, Chambers, etc.
- Connect with Workforce Solutions and HGACBuy
- Can follow up and meet with you one-on-one

Let us know if there's anything we can do to help you with your business and economic development initiatives



## Strategic Planning

Isaac Perez **Principal Program Coordinator** Isaac.Perez@h-gac.com 832 | 681-2654

### THANK YOU

### HGALDC

A Licensed Texas Certified **Development Company** 

#### Contact Us



855-364-2516



www.hgaldc.com



loans@h-gac.com



hgaldc



in hgaldc

