

H-GAC Disadvantaged  
Business Enterprise  
2020 Workshop

# Welcome and Introductions

◆ H-GAC Procurement and Contracts Staff



# The Houston-Galveston Area Council

H-GAC is the regional organization through which local governments consider issues and cooperate in solving area wide problems. Through H-GAC, local governments also initiate efforts in anticipating and preventing problems, saving public funds.

The 13-county H-GAC service region is growing, becoming more diverse, and constantly changing. In order to address the needs of citizens and businesses, local governments are providing leadership to guide regional development wisely and manage change constructively.



# H-GAC Disadvantaged Program Summary

## Policy/Governing Law

- ◆ It is the policy of H-GAC to assist small, DBE, MBE, women-owned businesses and HUBs in learning how to do business with H-GAC. It is also a further policy of H-GAC that these sources shall have the maximum feasible opportunity to compete.
- ◆ Texas Local Government Code Chapter 252
- ◆ Code of Federal Regulations 2 CFR 200

## Definition of DBE for H-GAC

- ◆ “DBE” means, collectively, HUB’s, MBEs, WBEs, and SBEs, or other designation as identified by the applicable recognized certifying agency.

# Program Goals

## Factors We Consider

- ◆ Fiscal Year Expenditure (Budgets)
- ◆ Availability of DBE in that Category
- ◆ Historical DBE Utilization
- ◆ Other Relevant Factors as Appropriate

## 5 Year DBE Goal Plan (2019-2023)

Category	Goal				
	Year 1	Year 2	Year 3	Year 4	Year 5
*H-GAC ordinarily does not utilize services in these categories	2020	2021	2022	2023	2024
Heavy Construction (other than building contracts)*	1.0%	1.0%	1.0%	1.0%	1.0%
All Building Construction (including general contractors and operative building contracts*)	2.0%	2.0%	2.0%	2.0%	2.0%
All Special Trade Construction Contracts*	1.0%	1.0%	1.0%	1.0%	1.0%
Professional Services Contracts	24.0%	25.0%	26.0%	27.0%	28.0%
Other Services Contracts	2.0%	2.5%	3.0%	3.5%	4.0%
Commodities Contracts	3.0%	3.5%	4.0%	4.5%	5.0%



# General Procedure

- ◆ Procurement team is responsible for identifying qualified firms
- ◆ H-GAC utilizes the State of Texas Historically Underutilized Business (HUB) Directory
- ◆ H-GAC will utilize other sources as necessary or as mandated by law
- ◆ H-GAC monitors awards and payments from the prime contractor

Doing Business  
with H-GAC

# Structure of H-GAC

- ◇ 8 Departments
  - ◇ Administration – Executive Director; Internal Audit; Procurement and Contracts
  - ◇ Community and Environmental – Sustainable Development; Water Resources; Clean Rivers
  - ◇ Communications – PR; Outreach
  - ◇ Data Services – IT; GIS; 911
  - ◇ Finance/Budget
  - ◇ Human Services – Aging; Workforce
  - ◇ Public Services – HGACBuy, Local Development Corporation; Public Safety; HGACEnergy
  - ◇ Transportation – Planning; Metropolitan Planning Organization for 8 of the 13 counties in the H-GAC region



# Quick Facts

Procurement is  
Centralized at  
H-GAC

Procurements are  
separated by:

- Formal (Over \$50k)
- Informal (Under \$50k)

Over \$50k requires  
Board of Directors  
Approval

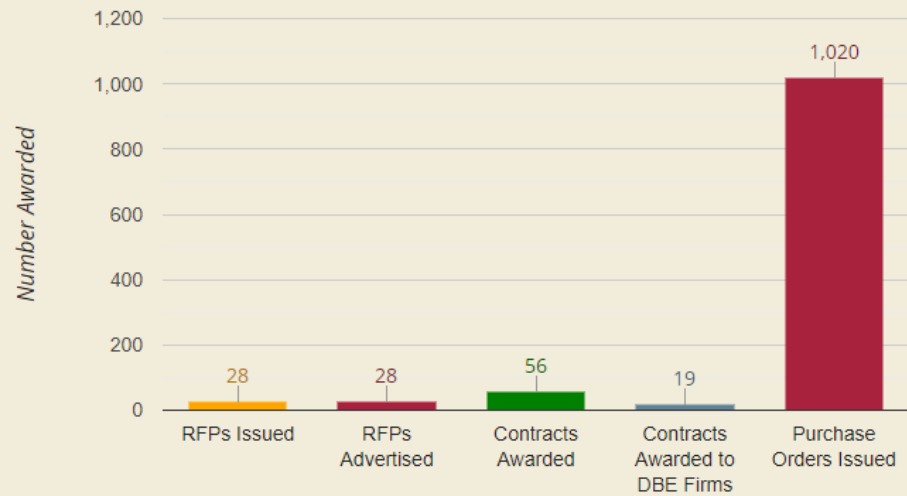
Some Goals set by  
Funding Source

Utilization of  
Cooperative  
Contracts

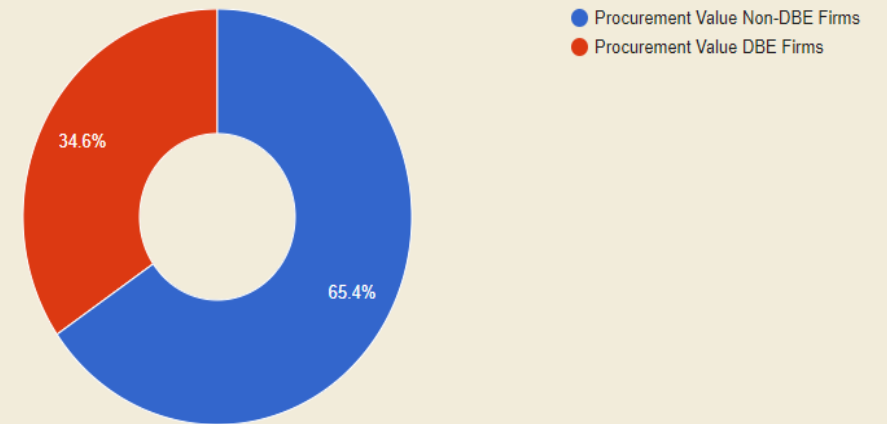
Procurement locates  
DBE's

# Procurement Statistics

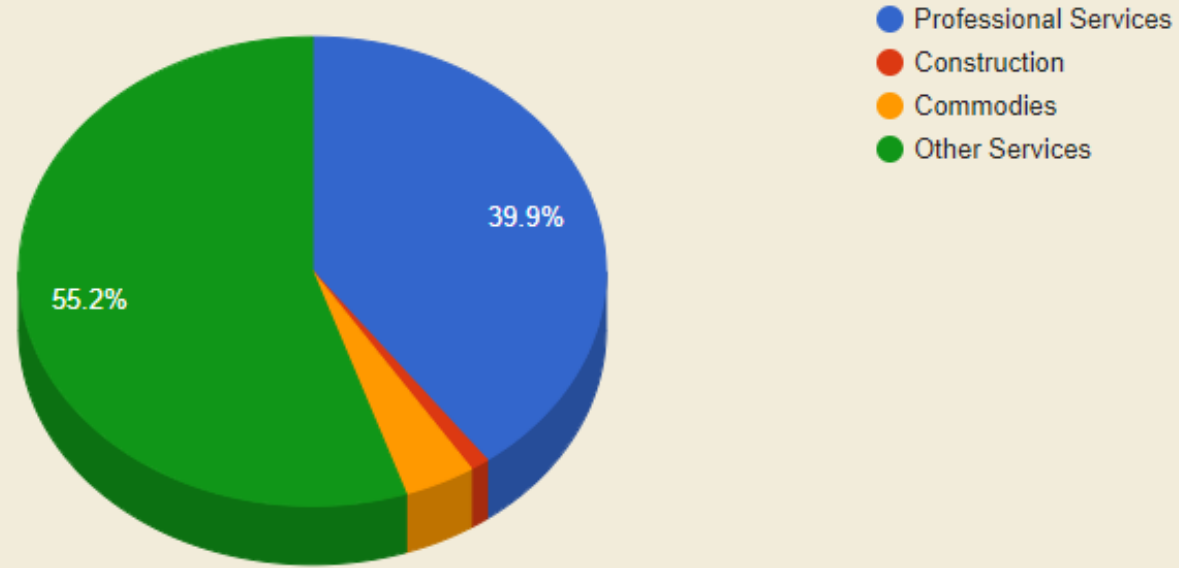
Awarded Project Breakdown



Award Value to DBE Firms



All Categories Breakdown



What Do We Buy?



Contact us:

[Purchasing@h-gac.com](mailto:Purchasing@h-gac.com)

[www.h-gac.com/procurement](http://www.h-gac.com/procurement)

# H-GAC Procurement and Contracts

Thank you for  
attending!